



## **Sales Rep Opportunity in The Hottest Industry in America**

More and more electric cars hitting the road and the country can't put in charging stations fast enough. President Biden plans to spend \$7.5 billion on adding charging stations and the State of Hawaii alone will be getting over \$17,000,000.

Our company, Aloha Charge (part of National Car Charging), is one of the largest distributors of electric vehicle charging equipment in the country, representing only the best brands in the industry. We've already put in hundreds of charging ports across Hawaii but we need to add to our current team to keep up with demand.

This sales and business development role will cover the entire state. Based out of Oahu, there will be travel to neighbor islands as needed.

What we offer:

- The most solid portfolio in the industry, including the dominant manufacturer in the nation
- Solutions for every customer need
- Leads from our manufacturers
- Training and best practices
- Marketing support
- Trade show support
- Connections with local electricians who can perform installations
- Salary plus commissions with no commission cap
- Subsidized health insurance

The ideal candidate will be:

- A good networker and skilled in consultative sales (arm-twisting is not part of our culture)
- A professional who can represent the level of customer service and we are known for nationwide
- A self-starter
- An individual who already has good contacts in the multi-family, retail, convenience store, construction/development, and hospitality fields
- Able to deliver a quick response to customers and potential customers
- Committed to staying up-to-date on training from our manufacturers
- Detail focus to ensure projects are completed smoothly and on time
- Has passion for being "green" and has experience with renewable energy products

If this sounds like you, please forward your resume and a cover letter describing why you would make a good candidate, along with salary requirements to [calspach@nationalcarcharging.com](mailto:calspach@nationalcarcharging.com). No phone calls please.